

Top 5 Reasons

TO PARTNER WITH ENCOMPASS

1



Preserving Your Reserve

With 8+ million service parts in our database representing more than 200 leading manufacturers, Encompass enables repairs across multiple product segments from Appliance and HVAC to Lawn and Garden. We maintain a special hotline for instant parts support – more repairs mean less product buyouts and replacements, significantly boosting your bottom line.



2



Supplementing Parts Supply

With visibility to factory inventories, our seasoned Purchasing team scours the world market seeking hard-to-find, NLA parts. We also manage the core process – retrieving high demand parts when they're replaced in the field so we can repair and reinsert them back into the parts supply chain.

3



Parts Logistics Experience

Encompass has been in the business for 65 years, and we leverage the best practices we've learned over this time to offer a wealth of value-added services such as:

- Flat rate and ship complete options to control freight costs
- Flat rate parts program plus price matching within 3%
- Automated functionality to expedite the pick/pack/ship process
- Complete parts supply management – we handle it all so you can attend to your business
- Comprehensive reporting to deliver customized details on any data set
- User-friendly e-commerce website **encompass.com** – robust functionality enables visitors to quickly find and order the right parts for the job

4



Diverse Inventory

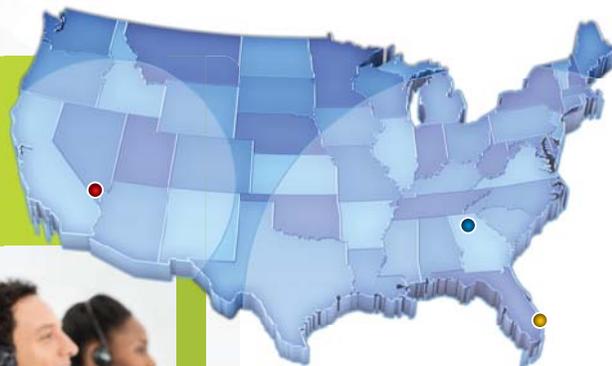
Encompass is one of the largest multi-vertical parts suppliers in the U.S., making us an ideal partner to support whole home warranty providers. Parts needed to repair products throughout the home can be consolidated into cost-effective shipments from one convenient source.

5



Customer Support

We maintain a 40-agent Call Center split between our Georgia and South Florida locations for full redundancy. We offer custom greetings with a toll-free hotline and troubleshooting triage services, along with private account management to provide superior service. High-volume clients can also opt for on-site representatives to assist with parts orders and issue resolution.



Economical 1- and 2-day
Ground delivery
to majority of U.S.

For more details on how your business can benefit with **Encompass**, please contact:
warrantysupport@encompass.com or **866.779.0018**



Encompass[™]

Supply Chain Solutions, Inc.

Delivering Exceptional Support for the Home Warranty Industry

Laser-focused on preserving warranty reserves

Formed in 1953, Encompass Supply Chain Solutions, Inc. is a market leader in Distribution, 3PL, 4PL and High-Tech Repair solutions. In addition to Warranty companies, we partner with Manufacturers, Retailers, Service Networks, Independent Servicers and Consumers.

We specialize in supply of replacement parts for a variety of product categories, including many specific to Home Warranty:

Appliance • HVAC • Plumbing • Electrical • Pool & Spa Water Heaters • Lighting & Fans • Consumer Electronics

One-Stop Shop

Encompass supports 200+ world-leading manufacturer brands in multiple product categories. We also offer comprehensive aftermarket services – such as in-house depot repair and refurbishment – all aimed at minimizing buyouts. When buyouts are most practical, Encompass offers cost-efficient product replacement service.

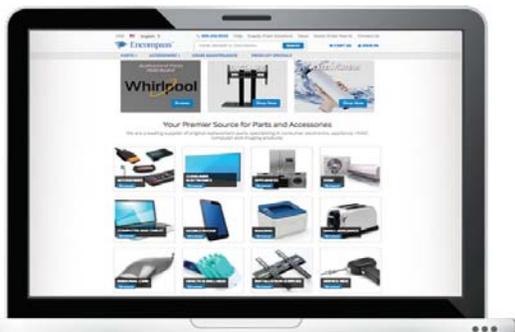
Additionally, we often assist clients with sales initiatives and other special projects. With Encompass, you benefit from a wide array of cost-saving products and services from one streamlined provider.

Bottom Line Savings

Encompass understands the challenges of controlling costs throughout the warranty claims process. In turn, we focus on enabling more repairs to help decrease costly buyouts and product replacements and maintain warranty reserves. By maintaining a strong parts supply chain, Encompass helps you build your bottom line.

Encompass.com

Our engaging, user-friendly e-commerce website encompass.com is designed to expedite and simplify the order and checkout process. The site features search capabilities by part or model number and keyword and displays comprehensive component details and photos for more accurate part identification.



Encompass.com



Encompass supplies world-leading manufacturer brands:

Whirlpool®



LG

SAMSUNG

Haier

Electrolux

FRIGIDAIRE



Panasonic

Blomberg

Fisher & Paykel



BRAUN

SHARP



Encompass™

Supply Chain Solutions, Inc.

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